Points Total 115,180

		2021	2022	2022	2023	2023 vs 2022	2023 vs 2022
		Actuals	Budget	Forecast	Budget	Budget	Budget
		Total	Total	Total	Total	\$	%
	Revenues	14.92	15.64		17.81		
	Gross Billing	1,718,486	1,801,172	1,801,172	2,051,095	249,923	13.9%
	Collection Ratio	62.8%	61.5%	61.4%	60.7%		
41001	Maint. Fees - Current	1,078,564	1,107,723	1,106,591	1,244,605	136,882	12.4%
41003-48009	Other Revenue	273,808	260,200	232,776	220,804	(39,396)	-15.1%
53013-53203	Cost of Sales	-	-	-	-	-	
•	Operating Revenues	1,352,372	1,367,923	1,339,367	1,465,409	97,486	7.1%
58001	Reserve Contribution	165,000	175,000	175,000	100,000	(75,000)	-42.9%
58002-58203	Other Transfers	22,548	-	2,592	100,000	(73,000)	42.570
30002 30203	Net Operating Revenues	1,164,824	1,192,923	1,161,775	1,365,409	172,486	14.5%
	B		_,	_//: •	_,,	=:=/:	
	<u>Expenses</u>						
72001	Management Fee	60,000	73,118	73,118	73,118	(0)	0.0%
006	Maintenance	141,579	159,052	175,449	186,418	27,366	17.2%
007	Housekeeping	214,989	247,018	256,458	283,268	36,250	14.7%
009	Laundry	-	-	-	-	-	
012	Common Area	102,800	77,210	66,371	69,600	(7,610)	-9.9%
025	General & Admin	345,047	249,274	274,746	312,070	62,796	25.2%
026	Guest Services	79,119	141,894	136,705	138,563	(3,331)	-2.3%
035	Utilities	232,971	245,357	300,429	302,372	57,015	23.2%
060	Activities	985	-	-	-	-	
070	Security	50	-	-	-	-	
	Operating Expenses	1,177,540	1,192,923	1,283,276	1,365,409	172,486	14.5%
					n e		
	Net Income Operations (Surplus/Deficit)	(12,716)	(0)	(121,501)	-	0	-100.0%

The budget, including all expense and revenue projections, is based on and prepared in accordance with the information available at the time of preparation, including without limitation, historical records, forecasted data and other sources believed to be reliable, but which are not guaranteed. Normal budgetary assumptions are that costs will increase with inflation. If expenses during the year exceed the estimates used in preparation of the budget, or if unforeseen events occur, the Association may have to increase the budget during the year, levy a special assessment or a combination thereof. Further, all revenue projections included herein are being furnished for informational purposes and remain subject to market fluctuations, Acts of God or other extrinsic and uncontrollable factors.

2023 Interval Ma	nance Fee	\$ 17.81	\$	2,051,095.43	
Interval / Week Points	ONE BEDROOM		Interval / Week Points	TWO BEDROOM	
24	\$	427.38	32	\$	569.84
36	\$	641.07	48	\$	854.76
48	\$	854.76	64	\$	1,139.68
60	\$	1,068.45	80	\$	1,424.60